



USAID
FROM THE AMERICAN PEOPLE

DEVELOPMENT
INNOVATIONS



GRANTS AND PARTNERSHIPS FUND

Q&A Session

July 27, 2016

Development Innovations Office
Phnom Penh, Cambodia



USAID
FROM THE AMERICAN PEOPLE

DEVELOPMENT
INNOVATIONS

Today's Session

1. Development Innovations: Introduction
2. Grants and Partnerships Fund: Overview
3. Eligibility & evaluation criteria
4. Application package
5. Budget template
6. Award type
7. Important dates & deadlines
8. Advisory Services
9. Impact Hub: EPIC Incubator
10. Questions and Answers



USAID
FROM THE AMERICAN PEOPLE

DEVELOPMENT
INNOVATIONS

Development Innovations is a project that helps build Cambodian capacity to solve development problems with technology tools

The project provides support through:



Tech coaching and ICT for development (ICT4D) advisory services



Fee-based tech services to help Cambodians use in-demand technologies (video training, user testing services, etc)



Grants and Partnerships Fund to support ICT solutions



Building capacity of Cooperation Committee for Cambodia (CCC) to deliver sustainable ICT services for NGOs after the project ends



Partnering with Impact Hub to pilot a tech-focused incubator product to support social enterprises



USAID
FROM THE AMERICAN PEOPLE

DEVELOPMENT
INNOVATIONS

Grants and Partnerships Fund

- Up to \$50,000 funding per award
- Estimated 6-10 awards
- Period of performance of 9 months or less



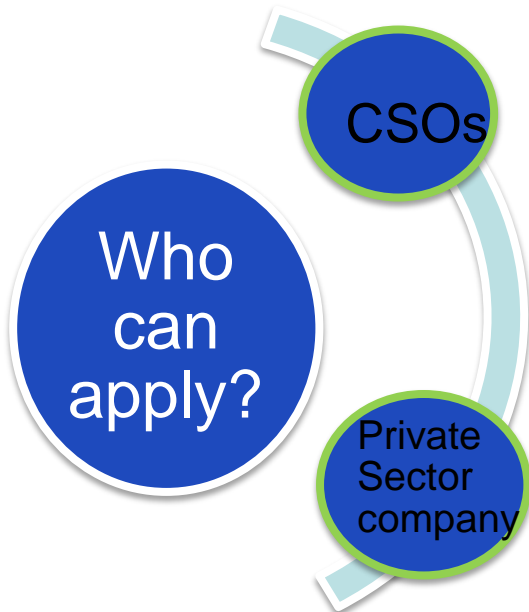
What activities is DI looking to fund?

- Design and/or testing of an ICT tool
- Use of ICT to test content or messaging with users
- Improvement and/or localization of existing tool/technology
- Deployment and marketing of technology tool, including funds for marketing costs, communication strategies and/or promotion strategies

Example of previous successful grants:

<http://www.development-innovations.org/>

Minimum Eligibility Criteria



1. CSOs or private companies officially registered in Cambodia
2. Applications should demonstrate minimum 5% cost share, either own or local sources
3. Use existing technology or create open source technology
4. Any new code developed, unless for an existing technology or platform, needs to be licensed as open source
5. Any new content created needs to be released under a Creative Commons license
6. Applications should include results of market research and/or assessment of beneficiary needs for ICT



Evaluation Criteria

All applications that meet the requirements will be reviewed by the grants committee based on three principal criteria:

50
points

Technical Approach

25
points

Management & Institutional
Capacity

25
points

Budget & Strategy to Leverage
Resources



Making Your Application Easy!

Templates provided on website




- 1) Proposal Template
- 2) Budget Template
- 3) Financial Capability Questionnaire

Attachments provided by applicant

- 4) Letter of support
- 5) Proof of registration

How to Apply & Important Dates:

To apply for funding, please find the full instructions and guidelines in our [Request for Applications](#). You will need to submit your application using the templates attached:


- Proposal Template [Download](#) 
- Budget Template [Download](#) 
- Financial Capability Questionnaire [Download](#) 

Download on website





Budget Template: Funding request from DI

Development Innovations Grant Budget						Notes - Provide a brief explanation PER item/line	Instructions
Description	Unit	Quantity	Cost	%	Total		
Name of Organization:						Read instructions carefully 	<p>NOTE: DI must understand how costs are built up in order to analyze the budget. To the best extent possible, please clearly prorate and/or itemize your budgeted expenses and provide comments</p>
Title of Project :							
Grant Period of Performance:							
1. Salary							
<u>Position & Name</u>	<u>Month or Day</u>			<u>0-100%</u>			<p>Salaries: List out costs per person per position. Enter the total cost per person in days or months. Justify if cost is based on current salary and if not, explain what cost is based on, including organization's policy, etc.</p>
	Month	0	\$ -	100%	\$ -		
	Day	0	\$ -	100%	\$ -		
	Day	0	\$ -	100%	\$ -		
Sub-total: Salary					\$ -		
2. Fringe Benefits							
Insurance	Day	3	\$ -	100%	\$ -		<p>Fringe: Clearly itemize or prorate indirect costs. If organization has an approved NICRA, attach to proposal.</p>
					\$ -		
					\$ -		
					\$ -		
Sub-total: Fringe Benefits					\$ -		
3. Travel & Transport							
Local transport (within Phnom Penh)	Roundtrip	0	\$ -	100%	\$ -		<p>Travel: If costs for travel are listed, what is the unit cost based on? Why are the number of Units required? Please also briefly explain your organization's existing policies on per diem, travel, accommodation, and explain how the costs were estimated.</p>
Per Diem	Day	0	\$ -	100%	\$ -		
Accommodation	Night	0	\$ -	100%	\$ -		



Budget Template: Private Sector and Donor Contribution

Cost-Share Budget						Comments	Instructions
Description	Unit	Quantity	Cost	%	Total		
1. Salaries							Please provide the costs that your own organization will contribute directly to the grant activity
Program Manager	Month or Day						
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
2. Travel							
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
3. ODCs/Program							
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
	Month	1	\$ -	100%	\$ -		
Sub-total: Applicant					\$ -		
2. Other Donors							Please provide the costs that partner organizations will contribute directly to the grant activity
ABC Donor - Program Mana	Month	1	\$ -	100%	\$ -		
ABC Donor - Program Advis	Month	1	\$ -	50%	\$ -		
		1	\$ -	100%	\$ -		
		1	\$ -	100%	\$ -		
		1	\$ -	100%	\$ -		
		1	\$ -	100%	\$ -		
Sub-total: Other Donors					\$ -		

Type of Grant Award: Fixed Amount Awards

- DI may consider other award types based on your organizational capacity and activity
- Payments are based on the completion of agreed upon milestones

Miles tone #	Description of Milestone Activities	Required Deliverable	Evidence of Completion required	Completion Date (if applicable)	Amount USD
1	Develop a project work plan	Final project work plan.	Approval of work plan by COP	November 25 th , 2016	20% of the total project budget (\$10,000)
2	<ul style="list-style-type: none"> - Select technology partners for technology development. - Needs assessment/ feasibility study on ICT for reliable access and exiting M&E system 	<ul style="list-style-type: none"> - Signed sub-contract with technology partners - Conducted need assessment/feasibility study 	<ul style="list-style-type: none"> - Signed sub-contract with technology partners - Assessment plan and report - Copy of grading criteria and scoring matrix. 	January 15 th 2017	15% of total project budget (\$7,500)



Timeline

Deadline for questions


July 29th

Answers posted to DI website

Aug 5th

Last Advisory Services appointment

Aug 19th

Deadline for Final Submission 

Aug 26th

All applicants informed of application status

Sept 22nd

Applications recommended for USAID funding

Successful applicants informed of approved award

late October



Tips and Reminders

- Read instructions carefully!
- Read the tips for designing successful ICT projects
- DI's Advisory team is available for one hour appointments on your tech ideas until August 19th
- Late submissions will not be accepted
- Submit final proposal (must be in English) via email
- grants@development-innovations.org

Advisory Services: Technology Coaching

- Our advisory team can help support you in your efforts to do better work in your tech-enabled project.
- Key service offerings:
 - Video advisory + training
 - ICT4D Technology consulting/coaching on various subjects:
 - Proposal Review
 - General Technology Coaching
 - Human Centered Design
 - Mobile Technology
 - Social Media
 - Referrals & other resources



Advisory Services: Grant Proposal Review

- Our Advisory Services' Grant Proposal Review is available to applicants seeking to refine their ICT ideas for the grant application.
 - Appointment can be booked online via our website.
 - Offered on first come, first serve basis.
 - Available only until 19 Aug.
 - ONLY one 1-hour consultation session per applicant.

Note: The Advisory Services Team is not involved in evaluating grant applications. You're welcome to use Advisory Services but it is not required and will not affect your grant proposal evaluation.

Other resources:

- [Grant Fund FAQ](#)
- [Tips for Designing Successful ICT Project](#)
- [DI Tech Resources](#)





For more information:

- Visit our website: www.development-innovations.org
- Email: grants@development-innovations.org

DEVELOPMENT
INNOVATIONS



HOME

ABOUT US

ADVISORY SERVICE ▼

TECHNOLOGY FUNDING

RESOURCES ▼

WORK WITH US ▼

CONTACT US

Development Innovations Grants and Partnerships Fund

Technology Funding

We are funding small grants, up to \$50,000, for ICT related projects in Cambodia.

DEVELOPMENT INNOVATIONS
GRANTS AND PARTNERSHIPS FUND

DEADLINE: AUGUST 26, 2016 | 5:00 PM PHNOM PENH TIME UP TO USD 50,000/GRANT

GRANTS FUND



EPIC

Start Your **EPIC!** Venture

Why is this EPIC?

EPIC is a **1 year incubation and acceleration program** that invests in and supports early-stage entrepreneurs pursuing innovative solutions to pressing social and environmental problems in Cambodia.

We'll invest up to **20,000 USD** in 5 outstanding startups.



Mentoring



Network



Work Space



Funding

Are you EPIC?

- Looking for a **structured** program that will see your venture **grow** past its **early-stage** phase
- Want access to an **ecosystem** where entrepreneurs can **thrive**
- Want to **connect** with a **community** of **supportive & like-minded innovators**
- In need of **operational resources**
- Looking for seed **funding** and **investment opportunities**



How does EPIC! work?

36 Weeks

Acceleration
(5 teams)

12 Weeks

Incubation
(10 Teams)

4 Weeks

Selection

DEMO
DAY 2

DEMO
DAY 1



It's an **EPIC!** story!

At the end of the 1 year program...



5 sustainable ventures launched



Additional growth capital secured



Scalable impact



Replicable incubator model



EPIC! MENTORS & SPEAKERS



Anna Chrastinova
Head Innovation Unit
UNICEF | Cambodia



Sopheakmonkol Sok
CEO
Codeignite | Cambodia



Nicholas Lazos
Investment Director
Insitor Management | Cambodia



Clint O'Connell
Director, Head of Tax Practice
DFDL | Cambodia



Germaine Inez Tan
Portfolio Manager
PACT | Singapore



Joe Rouse
Executive Advisor
NUS Enterprise | Singapore



Grace Sai
CEO & Founder
Hub Singapore | Singapore



Huong Dieu
Program Coordinator
Center for Social Initiative Promotion
Vietnam



Shuyin Tang
Principal
Unitus Impact | Vietnam



Cheryl Low
Director, Social Lending
Simply Giving | Malaysia



Chunny Noem
Founder
Anakot Asia | Cambodia



Romy Cahyadi
Executive Director
UnLtd | Indonesia

APPLICATIONS OPEN: 29th of August 2016

To apply visit
www.epiccambodia.com

Want to know more?



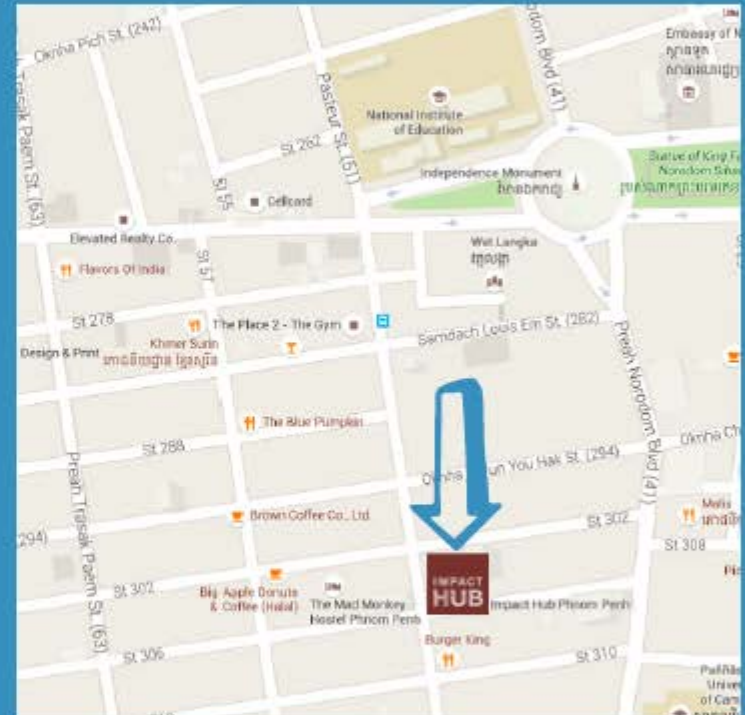
www.phnompenh.impacthub.net



impacthub@impacthub.net



Visit Impact Hub Phnom Penh
#17 st.306, BKK1





Start Your **EPIC!** Venture



USAID
FROM THE AMERICAN PEOPLE

DEVELOPMENT
INNOVATIONS

Thank you for your interest!

Questions?